

Brooklyn Fare

Pricing & Data Specialist

Job Summary

Assist Sales Manager to increase sales, total gross dollars, and market share versus prior year and to meet or exceed projected numbers from all store departments. Creates and implements pricing, promotions, assortment and shelf schematics and displays for each assigned category, based on detailed analysis of past performance and results, industry best practices, and consumer trends.

Primary Responsibilities and Job Duties

- Creates detailed pricing strategy by department, by category and maintains approach throughout the year meeting or exceeding projected sales and profit contribution.
- Design schematics and executes proper displaying of tags and/or signage and its maintenance.
- Determines the appropriate product assortment based on the category strategies.
- Maintains weekly, quarterly and yearly scorecards to track sales, gross profit dollars and share of each category.
- Coordinates and communicates between stores, merchandising and other departments in the division to reflect all sales and promotions.
- Verifies and changes price.
- Performs other duties as assigned by supervisor.

Requirements

- Previous experience of at least 1 year of work or experience in similar role using STCR or other Retail System Technology and familiarity with procurement, logistics, and inventory management.
- Previous store operations experience or similar experience where a strong understanding of operations and merchandising approaches has been gained.
- Ability to read and interpret profit and loss statement and understand how the categories managed are affected.
- Possess strong analytical and problem solving skills and be experienced in taking initiative and making decisive yet appropriate decisions.
- Must have excellent interpersonal and organizational skills.
- Must be able to work in an effective and timely manner as a part of a team or individually.

Work includes walking and standing for prolonged periods, bending, stretching, carry, lift up to 35 lbs. etc. Repetitive arm and hand movements, and moving and lifting products and demanding work conditions such as: cold & hot temperatures, sporadic exposure to outside weather conditions.

We Offer you:

- Training, Uniforms, Competitive Wages, Growth Opportunity, Healthcare, Paid Sick Days, PTO, Commuter Spending Account and Employee Discounts.